

David M. Markowitz  
CURRICULUM VITAE  
(updated November 2023)

EDUCATION

Ph.D. Communication, Stanford University, 2018

Advisor: Jeff Hancock

Committee: Jeremy Bailenson, Byron Reeves, Jamie Pennebaker

M.S. Communication, Cornell University, 2015

B.S. Communication, Cornell University, 2010, *Cum Laude*, Distinction in Social Science Research

ACADEMIC POSITIONS

Associate Professor with tenure (August 2023 – present)

Department of Communication, Michigan State University

Assistant Professor (September 2018 – July 2023)

School of Journalism and Communication, University of Oregon

Associate, Center for Science Communication Research, University of Oregon

Affiliate of the Social Systems Data Science Network, College of Education, University of Oregon

Affiliate of the Presidential Data Science Initiative, University of Oregon

Affiliate of the New Media & Culture Certificate, University of Oregon

EXTERNAL GRANTS

2020-2023 Co-Investigator on grant SES-2017651 from the National Science Foundation (“Numeric self-efficacy, objective numeracy, and overconfidence;” \$634,975).

AWARDS AND RECOGNITIONS

2022 – Best Paper Award, International Association of Language and Social Psychology and the *Journal of Language and Social Psychology*. Award recognizing the following paper:

Markowitz, D. M., Kouchaki, M., Hancock, J. T., & Gino, F. (2021). The deception spiral: Corporate obfuscation leads to perceptions of unethicity and cheating behavior. *Journal of Language and Social Psychology*, 40(2), 277-296. <https://doi.org/10.1177/0261927X20949594>

2022 – Rising Star, Association for Psychological Science.

This award “recognizes researchers whose innovative work has already advanced the field and signals great potential for their continued contributions.”

2020 – APEX Award for Academic Publishing Excellence.

Nomination for this award was made by Sage Publishing.

2014 – Society for Text & Discourse Outstanding Student Paper Award Recipient.

2009 – Top 3 Student Paper Award: International Communication Association.

PUBLICATIONS

Google Scholar: <https://goo.gl/x3nuhU> | Website: [www.davidmarkowitz.org](http://www.davidmarkowitz.org)

ORCID: <https://orcid.org/0000-0002-7159-7014>

***Books or Monographs***

- [3] Giles, H., Markowitz, D. M., & Clementson, D. (under contract). *New directors for, and panaceas arising from, communication accommodation theory*. Peter Lang.
- [2] Giles, H., & Markowitz, D. M. (in preparation). *Language as social action*. Peter Lang.
- [1] Levine, T. R., Markowitz, D. M., & Serota, K. (in preparation). *The liar in chief: The prolific lying of Donald J. Trump*.

***Journal Articles and Conference Proceedings***

- [58] Rahman, W. U., Foxman, M., & Markowitz, D. M. (in press). Games as cognitive recreation: User perspectives on brain-training apps. *International Journal of Human-Computer Interaction*.
- [57] Ely, M.,\* & Markowitz, D. M. (in press). The psychological focus of White House press secretaries during scandal: A case study of the Obama and Trump administrations. *Psychology of Language and Communication*.

\*Undergraduate student mentee

- [56] Serota, K., Levine, T. R., Zvi, L., Markowitz, D. M., & Docan-Morgan, T. (in press). The ubiquity of long-tail lie distributions: Seven studies from five continents. *Journal of Communication*. <https://doi.org/10.1093/joc/jqad040>.
- [55] Markowitz, D. M. (2023). “All the makings of an eventual NFL starter:” Racial/ethnic disparities in a decade of NFL draft profiles as revealed by natural language processing. *Communication & Sport*. <https://doi.org/10.1177/21674795231205751>
- [54] Levine, T. R., & Markowitz, D. M. (2023). The role of theory in researching and understanding human communication. *Human Communication Research*. <https://doi.org/10.1093/hcr/hqad037>
- [53] Markowitz, D. M., Hancock, J. T., & Bailenson, J. N. (2023). Linguistic markers of inherently false AI communication and intentionally false human communication: Evidence from hotel reviews. *Journal of Language and Social Psychology*. <https://doi.org/10.1177/0261927X231200201>
- [52] Markowitz, D. M., Kittelman, A., Girvan, E., Santiago-Rosario, M., & McIntosh, K. (2023). Taking note of our biases: How language patterns reveal bias underlying the use of office discipline referrals in exclusionary discipline. *Educational Researcher*. <https://doi.org/10.3102/0013189X231189444>

- [51] Giorgi, S. \*, Markowitz, D. M. \*, Soni, N., Varadarajan, V., Mangalik, S., & Schwartz, H. A. (2023). "I slept like a baby": Using human traits to characterize deceptive ChatGPT and human text. In the *1st International Workshop on Implicit Author Characterization from Texts for Search and Retrieval (LACT'23)*.
- \* Equal contribution and shared first authorship.
- [50] Sepehri, A., Mirshafiee, M. S., & Markowitz, D. M. (2023). PassivePy: A tool to automatically detect passive voice from big text data. *Journal of Consumer Psychology, 33*(4), 714-727. <https://doi.org/10.1002/jcpy.1377>
- [49] Markowitz, D. M., Levine, T. R., Serota, K., & Moore, A. (2023). Cross-checking journalistic fact-checkers: The role of sampling and scaling in interpreting false and misleading statements. *PLOS ONE, 18*(7), e0289004. <https://doi.org/10.1371/journal.pone.0289004>
- [48] Rubaltelli, E., Dickert, S., Markowitz, D. M., & Slovic, P. (2023). Psychological processes underlying risk and benefit judgments of COVID-19 vaccines. *Risk Analysis*. <https://doi.org/10.1111/risa.14150>
- [47] Markowitz, D. M. (2023). Words for sale: Linguistic complexity associates with higher housing prices in online realty advertisements. *Journal of Language and Social Psychology*. <https://doi.org/10.1177/0261927X231154911>
- [46] Markowitz, D. M. (2023). Instrumental goal activation increases online petition support across languages. *Journal of Personality and Social Psychology, 124*(6), 1133-1145. <https://doi.org/10.1037/pspa0000333>
- [45] DeVeaux, C., Markowitz, D. M., Han, E., Miller, M. R., Hancock, J. T., & Bailenson, J. N. (2023). Descriptive linguistic patterns of group conversations in VR. In *2023 IEEE Conference on Virtual Reality and 3D User Interfaces Abstracts and Workshops (VRW)*. <https://doi.org/10.1109/VRW58643.2023.00235>
- [44] Markowitz, D. M. (2023). Analytic thinking as revealed by function words: What does language really measure? *Applied Cognitive Psychology, 37*(3), 643-650. <https://doi.org/10.1002/acp.4057>
- [43] Markowitz, D. M. (2023). Toward a deeper understanding of prolific lying: Building a profile of situation-level and individual-level characteristics. *Communication Research, 50*(1), 80-105. <https://doi.org/10.1177/00936502221097041>
- [42] Markowitz, D. M., Hancock, J. T., Woodworth, M. T., & Ely, M. (2023). Contextual considerations for deception production and detection in forensic interviews. *Frontiers in Psychology, 14*, 1-7. <https://doi.org/10.3389/fpsyg.2023.1134052>
- [41] Markowitz, D. M. (2023). Self-presentation in medicine: How language patterns reflect physician impression management goals and affect perceptions. *Computers in Human Behavior, 143*, 107684. <https://doi.org/10.1016/j.chb.2023.107684>
- [40] Markowitz, D. M., Kouchaki, M., Gino, F., Hancock, J. T., & Boyd, R. L. (2023). Authentic first impressions relate to interpersonal, social, and entrepreneurial success. *Social Psychological and Personality Science, 14*(2), 107-116. <https://doi.org/10.1177/19485506221086138>

- [39] Markowitz, D. M. (2023). Deceptive (de)humanization: How lying about perceived outgroups is revealed in language. *Journal of Language and Social Psychology*, 42(2), 135-159. <https://doi.org/10.1177/0261927X221117497>
- [38] Markowitz, D. M. (2022). Gender and ethnicity bias in medicine: A text analysis of 1.8 million critical care records. *PNAS Nexus*, 1(4), pgac157. <https://doi.org/10.1093/pnasnexus/pgac157>
- [37] Smith, H., Markowitz, D. M., & Gilbert, C. (2022). Science training for political reporters: A mixed-methods analysis of impact. *Journalism Practice*. <https://doi.org/10.1080/17512786.2022.2065337>
- [36] Song, H., Markowitz, D. M., & Taylor, S. H. (2022). Trusting on the shoulders of open giants? Open science increases trust in science for the public and academics. *Journal of Communication*, 72(4), 497-510, <https://doi.org/10.1093/joc/jqac017>
- [35] Luo, M., Hancock, J. T., & Markowitz, D. M. (2022). Credibility perceptions and detection accuracy of fake news headlines on social media: Effects of truth-bias and endorsement cues. *Communication Research*, 49(2), 171-195, <https://doi.org/10.1177/0093650220921321>
- [34] Markowitz, D. M. (2022). Revisiting the relationship between deception and design: A replication and extension of Hancock et al. (2004). *Human Communication Research*, 48(1), 158-167. <https://doi.org/10.1093/hcr/hqab019>
- [33] Markowitz, D. M. (2022). How experts react: The World Health Organization's appraisal of COVID-19 via communication patterns. *Journal of Language and Social Psychology*, 41(2), 209-218. <https://doi.org/10.1177/0261927X211026346>
- [32] Markowitz, D. M. (2022). Psychological trauma and emotional upheaval as revealed in academic writing: The case of COVID-19. *Cognition and Emotion*, 36(1), 9-22. <https://doi.org/10.1080/02699931.2021.2022602>
- [31] Miner, A. S.\* , Markowitz, D. M.\* , Peterson, B. L., & Weston, B. W. (2022). Examining the examiners: How medical death investigators describe suicidal, homicidal, and accidental death. *Health Communication*, 37(4), 467-475. <https://doi.org/10.1080/10410236.2020.1851862>
- \*Shared first authorship
- [30] Markowitz, D. M., Blackburn, K. G., Saxena, K., Marion, J., Olivarez, O., Hernandez, R, Woodworth, M. T., & Hancock, J. T. (2022). The truth project. *Journal of Language and Social Psychology*, 41(4), 450-461. <https://doi.org/10.1177/0261927X211067821>
- [29] Markowitz, D. M., & Slovic, P. (2021). Why we dehumanize illegal immigrants: A US mixed-methods study. *PLOS ONE*, 16(10), e0257912. <https://doi.org/10.1371/journal.pone.0257912>
- [28] Foxman, M., Markowitz, D. M., & Davis, D. Z. (2021). Defining empathy: Interconnected discourses of virtual reality's prosocial impact. *New Media & Society*, 23(8), 2167-2188. <https://doi.org/10.1177/1461444821993120>

- [27] Markowitz, D. M., Song, H., & Taylor, S. H. (2021). Tracing the adoption and effects of open science in communication research. *Journal of Communication*, 71(5), 739–763.  
<https://doi.org/10.1093/joc/jqab030>
- [26] Shoots-Reinhard, B., Goodwin, R., Bjälkebring, P., Markowitz, D. M., Silverstein, M. D., & Peters, E. (2021). Ability-related political polarization in the COVID-19 pandemic. *Intelligence*, 88, 101580.  
<https://doi.org/10.1016/j.intell.2021.101580>
- [25] Markowitz, D. M., & Shulman, H. C. (2021). The predictive utility of word familiarity for online engagements and funding. *Proceedings of the National Academy of Sciences*, 118(18), e2026045118.  
<https://doi.org/10.1073/pnas.2026045118>
- [24] Markowitz, D. M.\* , & Bailenson, J. N. (2021). Virtual reality and the psychology of climate change. *Current Opinion in Psychology*, 42, 60-65. <https://doi.org/10.1016/j.copsyc.2021.03.009>
- \*Invited contributor
- [23] Markowitz, D. M. (2021). The meaning extraction method: An approach to evaluate content patterns from large-scale language data. *Frontiers in Communication*, 6, 588823. <https://doi.org/10.3389/fcomm.2021.588823>
- [22] Markowitz, D. M., Shoots-Reinhard, B., Peters, E., Silverstein, M. C., Goodwin, R., & Bjälkebring, P. (2021). Dehumanization during the COVID-19 pandemic. *Frontiers in Psychology*, 12, 634543.  
<https://doi.org/10.3389/fpsyg.2021.634543>
- [21] Markowitz, D. M. (2021). Words to submit by: Language patterns indicate conference acceptance for the International Communication Association. *Journal of Language and Social Psychology*, 40(3), 412-423. <https://doi.org/10.1177/0261927X20988765>
- [20] Pimentel, D., Foxman, M., Davis, D. Z., & Markowitz, D. M. (2021). Virtually real, but not quite there: Social and economic barriers to meeting virtual reality’s true potential for mental health. *Frontiers in Virtual Reality*, 2, 627059. <https://doi.org/10.3389/frvir.2021.627059>
- [19] Markowitz, D. M., & Levine, T. R. (2021). It’s the situation and your disposition: A test of two honesty hypotheses. *Social Psychological and Personality Science*, 12(2), 213-224.  
<https://doi.org/10.1177/1948550619898976>
- [18] Markowitz, D. M., Kouchaki, M., Hancock, J. T., & Gino, F. (2021). The deception spiral: Corporate obfuscation leads to perceptions of unethicity and cheating behavior. *Journal of Language and Social Psychology*, 40(2), 277-296. <https://doi.org/10.1177/0261927X20949594>
- [17] Sepehri, A., Markowitz, D. M., & Duclos, R. (2021). The location of maximum emotion in deceptive and truthful texts. *Social Psychological and Personality Science*, 12(6), 996-1004.  
<https://doi.org/10.1177/1948550620949730>
- [16] Slovic, P., Mertz, C. K., Markowitz, D. M., Quist, A., & Västfjäll, D. (2020). Virtuous violence from the war room to death row. *Proceedings of the National Academy of Sciences*, 117(34), 20474-20482.  
<https://doi.org/10.1073/pnas.2001583117>

- [15] Markowitz, D. M. (2020). The deception faucet: A metaphor to conceptualize deception and its detection. *New Ideas in Psychology*, 59, 100816. <https://doi.org/10.1016/j.newideapsych.2020.100816>
- [14] Markowitz, D. M., & Slovic, P. (2020). Social, psychological, and demographic characteristics of dehumanization toward immigrants. *Proceedings of the National Academy of Sciences*, 117(17), 9260-9269. <https://doi.org/10.1073/pnas.1921790117>
- [13] Markowitz, D. M., & Slovic, P. (2020). Communicating imperatives requires psychological closeness but creates psychological distance. *Journal of Language and Social Psychology*, 39(5-6), 598-625. <https://doi.org/10.1177/0261927X20902816>
- [12] Markowitz, D. M., & Griffin, D. J. (2020). When context matters: How false, truthful, and genre-related communication styles are revealed in language. *Psychology, Crime & Law*, 26(3), 287-310. <https://doi.org/10.1080/1068316X.2019.1652751>
- [11] Markowitz, D. M. (2020). Putting your best pet forward: Language patterns of persuasion in online pet advertisements. *Journal of Applied Social Psychology*, 50(3), 160-173. <https://doi.org/10.1111/jasp.12647>
- [10] Markowitz, D. M., Hancock, J. T., Bailenson, J. N., & Reeves, B. (2019). Psychological and physiological effects of applying self-control to the mobile phone. *PLOS ONE*, 14(11), e0224464. <https://doi.org/10.1371/journal.pone.0224464>
- [9] Markowitz, D. M. (2019). What words are worth: National Science Foundation grant abstracts indicate award funding. *Journal of Language and Social Psychology*, 38(3), 264-282. <https://doi.org/10.1177/0261927X18824859>
- Paper awarded an APEX Award for academic publishing excellence in the Print Media – Special Purpose category: [https://www.apexawards.com/upload/files/a2020\\_win.list.pdf](https://www.apexawards.com/upload/files/a2020_win.list.pdf)
- [8] Markowitz, D. M., Laha, R., Perone, B. P., Pea, R. D., & Bailenson, J. N. (2018). Immersive virtual reality field trips facilitate learning about climate change. *Frontiers in Psychology*, 9, 2364. <https://doi.org/10.3389/fpsyg.2018.02364>
- [7] Markowitz, D. M., & Hancock, J. T. (2018). Deception in mobile dating conversations. *Journal of Communication*, 68(3), 547-569. <https://doi.org/10.1093/joc/jqy019>
- [6] Markowitz, D. M. (2018). Academy Awards speeches reflect social status, cinematic roles, and winning expectations. *Journal of Language and Social Psychology*, 37(3), 376-387. <https://doi.org/10.1177/0261927X17751012>
- [5] Margolin, D., & Markowitz, D. M. (2018). A multi-theoretical approach to big text data: Comparing expressive and rhetorical logics in Yelp reviews. *Communication Research*, 45(5), 688-718. <https://doi.org/10.1177/0093650217719177>
- [4] Markowitz, D. M., & Hancock, J. T. (2017). The 27 Club: Music lyrics reflect psychological distress. *Communication Reports*, 30(1), 1-13. <https://doi.org/10.1080/08934215.2016.1210663>

- [3] Markowitz, D. M., & Hancock, J. T. (2016). Linguistic obfuscation in fraudulent science. *Journal of Language and Social Psychology*, 35(4), 435-445. <https://doi.org/10.1177/0261927X15614605>
- [2] Markowitz, D. M., & Hancock, J. T. (2014). Linguistic traces of a scientific fraud: The case of Diederik Stapel. *PLOS ONE*, 9(8), e105937. <https://doi.org/10.1371/journal.pone.0105937>
- [1] Larrimore, L., Jiang, L., Larrimore, J., Markowitz, D. M., & Gorski, S. (2011). Peer to peer lending: The relationship between language features, trustworthiness, and persuasion success. *Journal of Applied Communication Research*, 39(1), 19-37. <https://doi.org/10.1080/00909882.2010.536844>

Paper cited by the Office of the European Union in their report, “Assessing the potential for crowdfunding and other forms of alternative finance to support research and innovation.”

Link: <https://op.europa.eu/en/publication-detail/-/publication/760f5f64-316b-11e7-9412-01aa75ed71a1/language-en/format-PDF>

### ***Articles Under Review or In Preparation***

- Boyd, R. L., & Markowitz, D. M. (under review). Verbal behavior and the future of social science.
- DeVeaux, C., Markowitz, D. M., Han, E., Miller, M. R., Hancock, J. T., & Bailenson, J. N. (under review). Presence and pronouns: An exploratory investigation into the language of social VR.
- Grant, M. D., Markowitz, D. M., Sherman, D. K., Flores, A., Dickert, S., Eom, K., Jiga-Boy, G. M., Kogut, T., Mayorga, M., Oonk, D., Pedersen, E. J., Pereira, B., Rubaltelli, E., Slovic, P., Västfjäll, D., Van Boven, L. (under review). Consuming conservative and varied media differentially predict trust in science and COVID-19 vaccination.
- Johnson, T., & Markowitz, D. M. (under review). Communication is central to equitable healthcare.
- Markowitz, D. M. (under review). Can generative AI infer thinking style from language? Questioning the utility of AI as a psychological text analysis tool.
- Markowitz, D. M. (under review). Deconstructing deception: Frequency, communicator characteristics, and linguistic features of embeddedness.
- Markowitz, D. M., & Hancock, J. T. (under review). Generative AI are more truth-biased than humans: A replication and extension of core truth-default theory principles.
- Markowitz, D. M., Harari, G., Han, E., Miller, M. R., DeVaux, C., & Bailenson, J. N. (under review). Individual differences and contextual influences on group behavior in virtual reality: An exploratory person-environment interactionist perspective.
- Peters, E., Markowitz, D. M., & Nadratowski, A. (under review). Numeric social media posts engage people with climate science.

Boyd, R. L., Blackburn, K., & Markowitz, D. M. (in preparation). A new social science: AI as collaborative partners in exploring the human condition.

Giorgi, S., Markowitz, D. M., Soni, N., Varadarajan, V., Mangalik, S., Dugan, L., Sedoc, J., Ungar, L. H., Schwartz, H. A. (in preparation). Estimating the human traits of machine generated text: Large language models and Twitter bots.

Herrera, F., Markowitz, D. M., Zaki, J., & Bailenson, J. N. (in preparation). The effect of imagine-self and imagine-other virtual reality perspective-taking tasks on affective empathy and prosocial behaviors.

Jordan, K., & Markowitz, D. M. (in preparation). Language patterns on social media predict winners of US congressional races.

Lewis, S. C., & Markowitz, D. M. (in preparation). Journalists, emotions, and the introduction of AI chatbots: A large-scale analysis of tweets before and after the launch of ChatGPT.

Markowitz, D. M. (in preparation). The additive nature of status and deception for pronouns.

Markowitz, D. M. (in preparation). Digital traces of prolific lying.

Markowitz, D. M. (in preparation). Novelty becomes more verbally complex over time.

Markowitz, D. M. (in preparation). Communication as context: A model of how communication acts and language patterns reflect contextual constraints.

Markowitz, D. M., Miner, A. S., & Weston, B. W. (in preparation). Gender and racial disparities in EMS reporting: A big text data analysis of emergency services notes.

Muise, D., Reeves, B., Ram, N., Robinson, T., & Markowitz, D. M. (in preparation). Considerations for measuring political content exposure in digital trace data: Lessons from extremely high-resolution description of smartphone use.

Shulman, H. C.\*, Markowitz, D. M.\*, & Rogers, T. (in preparation). Reading dies in complexity: Simpler language engages news consumers across thousands of field experiments.

\* Equal contribution and shared first authorship.

Taylor, S. H., & Markowitz, D. M. (in preparation). Curating connectedness: A message-centric approach to social media algorithms and social connection.

Vader, V., Saucier, G., & Markowitz, D. M. (in preparation). An automated text analysis of psychological definitions of cultural psychology.

### ***Conference Papers and Presentations***

[48] Markowitz, D. M. (2024). *Deception and language: Insights about communication and the self*. Paper presented at the Society for Personality and Social Psychology, San Diego.

- [47] Markowitz, D. M., Hancock, J. T., & Bailenson, J. N. (2023). *Linguistic markers of inherent AI deception and intentional human deception: Evidence from hotel reviews*. Paper presented at the 109<sup>th</sup> Annual Conference of the National Communication Association, National Harbor.
- [46] Van Boven, L., Ramos, G., Sherman, D. K., Kim, H. S., Markowitz, D. M., & Peters, E. (2023). *Analytic ecosystems increase trust in science and vaccine attitudes*. Presentation at the European Association of Social Psychology Meeting: The Psychology of Attitudes: Social Processes of Evaluation, Bath.
- [45] Markowitz, D. M. (2023). *AI-mediated communication: What we can (and can't) learn from large language models*. Workshop presentation at the Learning Analytics and Knowledge Conference, Arlington.
- [44] Markowitz, D. M. (2023). *Linguistic patterns of social biases spanning conversations, social media, healthcare, and history*. Symposium presentation at the Association for Psychological Science, Washington, DC.
- [43] DeVeaux, C., Markowitz, D. M., Han, E., Miller, M. R., Hancock, J. T., & Bailenson, J. N. (2023). *A large scale, longitudinal analysis of speech in social VR: Language in the virtual classroom*. Paper presented at the 73<sup>rd</sup> Annual Conference of the International Communication Association, Toronto.
- [42] Taylor, S. H., & Markowitz, D. M. (2023). *Curating connectedness: A message-centric approach to social media algorithms and social connection*. Paper presented at the 73<sup>rd</sup> Annual Conference of the International Communication Association, Toronto.
- [41] Levine, T. R., & Markowitz, D. M. (2023). *An authentic conversation about the role of theory in researching and understanding human communication*. Paper presented at the 73<sup>rd</sup> Annual Conference of the International Communication Association, Toronto.
- [40] Markowitz, D. M. (2023). *Language patterns on social media predict winners of US congressional races*. Paper presented at the 73<sup>rd</sup> Annual Conference of the International Communication Association, Toronto.
- [39] Markowitz, D. M. (2023). *Gender and ethnicity bias in medicine as revealed by big text data*. Paper presented at the Society for Personality and Social Psychology, Atlanta.
- Invited speaker at the Psychology of Language pre-conference.
- [38] Song, H., Markowitz, D. M., & Taylor, S. H. (2022). *Trusting on the shoulders of open giants? Open science increases trust in science for the public and academics*. Paper presented at the 72<sup>nd</sup> Annual Conference of the International Communication Association, Paris.
- [37] Markowitz, D. M., Levine, T. R., Serota, K., & Moore, A. (2022). *Cross-checking journalistic fact-checkers: The role of sampling and scaling in interpreting false and misleading statements*. Paper presented at the 72<sup>nd</sup> Annual Conference of the International Communication Association, Paris.
- [36] Markowitz, D. M. (2022). *Psychological trauma and emotional upheaval as revealed in academic writing: The case of COVID-19*. Paper presented at the 72<sup>nd</sup> Annual Conference of the International Communication Association, Paris.

[35] Ely, M.,\* & Markowitz, D. M. (2022). *Spinning scandal: How White House press secretaries deceive in their briefings*. Paper presented at the 72<sup>nd</sup> Annual Conference of the International Communication Association, Paris.

\*Undergraduate student mentee

[34] Markowitz, D. M., Shoots-Reinhard, B., Peters, E., Silverstein, M. C., Goodwin, R., & Bjälkebring, P. (2022). *Dehumanization during the COVID-19 pandemic*. Paper presented at the Society for Personality and Social Psychology, San Francisco.

[33] Markowitz, D. M. (2021). *Psychological characteristics of prolific liars: Evidence from language patterns and the dark triad*. Paper presented at the 71<sup>st</sup> Annual Conference of the International Communication Association, Virtual Conference.

[32] Rahman, W. U., Foxman, M., & Markowitz, D. M. (2021). *How to brain train: Tensions between user perceptions of playfulness and cognitive improvement*. Paper presented at the 71<sup>st</sup> Annual Conference of the International Communication Association, Virtual Conference.

[31] Markowitz, D. M., Taylor, S. H., & Song, H. (2021). *Tracing the adoption and effects of open science in communication (2010-2020): A computational and experimental approach*. Paper presented at the 71<sup>st</sup> Annual Conference of the International Communication Association, Virtual Conference.

[30] Goodwin, R., Shoots-Reinhard, B., Silverstein, M., Bjälkebring, P., Markowitz, D. M., & Peters, E. (2020). *Motivated inconsistency in probability importance judgments during COVID-19*. Presentation at 2020 Annual Meeting of the Society for Judgment and Decision Making, Virtual Conference.

[29] Silverstein, M., Markowitz, D. M., Shoots-Reinhard, B., Goodwin, R., Bjälkebring, P., & Peters, E. (2020). *The functions of affect and motivated reasoning during the COVID-19 pandemic*. Presentation at 2020 Annual Meeting of the Society for Judgment and Decision Making, Virtual Conference.

[28] Markowitz, D. M. (2020). *AI-Mediated Communication (AIMC): Constraints and opportunities from a language perspective*. Presentation at the Artificial Intelligence Conference: Communicating AI -- Theory, Research, and Practice, Los Angeles.

[27] Dahmen, N. S., & Markowitz, D. M., (2020). *The rise, reach, and engagement of photojournalistic images of atrocity*. Paper presented at the 70<sup>th</sup> Annual Conference of the International Communication Association, Gold Coast (Virtual Conference).

[26] Markowitz, D. M. (2020). *Words to submit by: Language patterns indicate conference acceptance for the International Communication Association*. Paper presented at the 70<sup>th</sup> Annual Conference of the International Communication Association, Gold Coast (Virtual Conference).

[25] Markowitz, D. M., & Slovic, P. (2020). *Communicating imperatives requires psychological closeness but creates psychological distance*. Paper presented at the 70<sup>th</sup> Annual Conference of the International Communication Association, Gold Coast (Virtual Conference).

- [24] Foxman, M., Markowitz, D. M., & Davis, D. Z. (2019). *Defining empathy: Conflicting discourses of virtual reality's impact*. Paper presented at the 69<sup>th</sup> Annual Conference of the International Communication Association, Washington, DC.
- [23] Markowitz, D. M. (2019). *Putting your best pet forward: Writing style predicts duration of pet adoption*. Paper presented at the 69<sup>th</sup> Annual Conference of the International Communication Association, Washington, DC.
- [22] Markowitz, D. M. (2019). *What words are worth: National Science Foundation grant abstracts indicate award funding*. Paper presented at the 69<sup>th</sup> Annual Conference of the International Communication Association, Washington, DC.
- [21] Luo, M., Hancock, J. T., & Markowitz, D. M. (2019). *Credibility perceptions and detection accuracy of false news headlines on social media: Effects of truth-bias and endorsement cues*. Presentation at the 69<sup>th</sup> Annual Conference of the International Communication Association, Washington, DC.
- [20] Markowitz, D. M. (2019). *Language patterns relate to animal adoption duration on Petfinder*. Paper presented at the Behavioral Insights from Text Conference, Philadelphia.
- [19] Markowitz, D. M. (2019). *Language patterns predict funding from the National Science Foundation*. Paper presented at the Society for Personality and Social Psychology, Portland.
- Invited speaker at the Psychology of Language pre-conference.
- [18] Markowitz, D. M., Kouchaki, M., Hancock, J. T., & Gino, F. (2018). *Corporate obfuscation leads to perceptions of unethicality and cheating behavior*. Presentation at the 78<sup>th</sup> Annual Meeting of the Academy of Management, Chicago.
- [17] Luo, M., Hancock, J. T., & Markowitz, D. M. (2018). *Deception detection accuracy for fake news headlines on social media*. Presentation at the 68<sup>th</sup> Annual Conference of the International Communication Association, Prague.
- [16] Markowitz, D. M., Laha, R., Perone, B. P., Pea, R. D., & Bailenson, J. N. (2018). *Virtual reality field trips facilitate learning about climate change*. Presentation at the 68<sup>th</sup> Annual Conference of the International Communication Association, Prague.
- [15] Markowitz, D. M., & Hancock, J. T. (2017). *The media marshmallow test*. Presentation at the 103<sup>rd</sup> Annual Conference of the National Communication Association, Dallas.
- [14] Hancock, J. T., & Markowitz, D. M. (2017). *Context and the language of deception and trust*. Paper presented at the Society for Personality and Social Psychology, San Antonio.
- [13] Markowitz, D. M., & Hancock, J. T. (2017). *Matchmaker, matchmaker, swipe me an (honest) match: Deception dynamics in mobile dating messages*. Presentation at the 67<sup>th</sup> Annual Conference of the International Communication Association, San Diego.
- [12] Margolin, D., & Markowitz, D. M., (2016). *You write what you eat: Linguistic style, ratings, and locale of Yelp Reviews*. Presentation at the 66<sup>th</sup> Annual Conference of the International Communication Association, Fukuoka.

- [11] Markowitz, D. M., & Hancock, J. T. (2016). *Only the good die young: Exploring the lyrics of the 27 Club*. Presentation at the 66th Annual Conference of the International Communication Association, Fukuoka.
- [10] Markowitz, D. M., Hancock, J. T., & Pennebaker, J. W. (2015). *A context-contingent approach to deception and language*. Presentation at the International Conference on Deceptive Behavior, Cambridge.
- [9] Markowitz, D. M., & Hancock, J. T. (2015). *Psychological effects of bullying in social media: A linguistic analysis of Tweets from professional athletes*. Presentation at the 25th Annual Meeting of the Society for Text and Discourse, Minneapolis.
- [8] Markowitz, D. M., Bubric, K., Sinclair, S., Vera, N., Tian, H., & Saulnier, J. (2015). *Implications of media use in long-distance and geographically close relationships*. Presentation at the 65th Annual Conference of the International Communication Association, San Juan.
- [7] Markowitz, D. M., & Hancock, J. T. (2015). *Linguistic evidence of obfuscation in fraudulent research papers*. Proceedings of the 48<sup>th</sup> Hawaii International Conference on System Sciences (HICSS48).
- [6] Markowitz, D. M., Powell, J., & Hancock, J. T. (2014). *The writing style of predatory publishers*. Proceedings of the American Society for Engineering Education, Indianapolis.
- [5] Markowitz, D. M., & Hancock, J. T. (2014). *Linguistic patterns in fraudulent science writing style*. Presentation at the 24th Annual Meeting of the Society for Text and Discourse, Chicago.
- Outstanding Student Paper Award Recipient.
- [4] Hancock, J. T., Ott, M., Cardie, C., & Markowitz, D. M. (2013). *The language of lies: A context constrained approach*. Presentation at the 63rd Annual Conference of the International Communication Association, London.
- [3] Liu, X., Hancock, J.T., Zhang, G., Xu, R., Markowitz, D. M., & Bazarova, N. (2012). *Exploring linguistic features for deception detection in unstructured text*. Proceedings of the 45<sup>th</sup> Hawaii International Conference on System Sciences (HICSS45).
- [2] Markowitz, D. M., Hancock, J. T., & Bazarova, N. N. (2011). *The language of presidential lies: How words can reflect lies about war, personal scandal and state secrets*. Presentation at the 97th Annual Conference of the National Communication Association, New Orleans.
- [1] Larrimore, L., Jiang, L., Markowitz, D. M., Gorski, S., Zhao, J., & Canlas, K. A. (2009). *Make an offer they can't refuse: How borrower language in peer-to-peer lending impacts funding*. Paper presented at the 59th Annual Conference of the International Communication Association, Chicago.

Top 3 Student paper.

***Book Chapters (invited)***

- [13] Markowitz, D. M. (in preparation). How language shapes the way we think. In T. Reimer, L. van Swol & A. Florack (Eds.), *The routledge handbook of communication and social cognition*.
- [12] Slovic, S. & Markowitz, D. M.\* (in press). Tracing the language of ecocriticism: Insights from an automated text analysis of *ISLE: Interdisciplinary Studies in Literature and Environment*.
- \*Shared first authorship
- [11] Markowitz, D. M., & Bailenson, J. N. (2023). Virtual reality and emotion: A 5-year systematic review of empirical research (2015-2019). In R. Nabi & J. Myrick (Eds.), *Emotions in the digital world: Exploring affective experience and expression in online interactions*. Oxford University Press.
- [10] Maples, B., Pea, R. D., & Markowitz, D. M. (2023). Learning from intelligent social agents as social and intellectual mirrors. In H. Niemi, R. D. Pea, & Y. Lu (Eds.), *AI in learning: Designing the future* (pp. 73-89). Springer Nature.
- [9] Markowitz, D. M., & Hancock, J. T. (2022). Lies and language: A context-contingent approach to verbal cues of deceit. In M. Dehghani & R. L. Boyd (Eds.), *Handbook of language analysis in psychology* (pp. 274-284). Guilford Press.
- [8] Markowitz, D. M., & Hancock, J. T. (2019). Deception and language: The Contextual Organization of Language and Deception (COLD) framework. In T. Docan-Morgan (Ed.), *The palgrave handbook of deceptive communication* (pp. 193-212). Basingstroke: Palgrave Macmillan.
- [7] Markowitz, D. M., & Bailenson, J. N. (2019). Virtual reality and communication. In P. Moy (Ed.), *Oxford bibliographies in communication*. Oxford University Press.
- [6] Markowitz, D. M., Hancock, J. T., & Tong, S. (2018). Interpersonal dynamics in online dating: Profiles, matching, and discovery. In Z. Papacharissi (Ed.), *A networked self and love* (pp. 66-77). New York: Routledge.
- [5] Markowitz, D. M., & Hancock, J. T. (2016). Online deception. In C. Berger & M. Roloff (Eds.), *The international encyclopedia of interpersonal communication*. Hoboken, NJ: Wiley-Blackwell.
- [4] Markowitz, D. M., & Hancock, J. T. (2014). Bill Clinton. In T. R. Levine (Ed.), *Encyclopedia of Deception* (pp. 152-153). Thousand Oaks, California: Sage Publications.
- [3] Markowitz, D. M., & Hancock, J. T. (2014). George W. Bush. In T. R. Levine (Ed.), *Encyclopedia of Deception* (pp. 103-105). Thousand Oaks, California: Sage Publications.
- [2] Markowitz, D. M., & Hancock, J. T. (2014). Richard Nixon. In T. R. Levine (Ed.), *Encyclopedia of Deception* (pp. 718-720). Thousand Oaks, California: Sage Publications.
- [1] Ho, C., Hancock, J. T., & Markowitz, D. M. (2014). Internet: E-mail. In T. R. Levine (Ed.), *Encyclopedia of Deception* (pp. 523-524). Thousand Oaks, California: Sage Publications.

***Other Publications and Professional Projects***

- [6] Markowitz, D. M. (2021). Are people lying more since the rise of social media and smartphones? Retrieved November 8, 2021 from <https://theconversation.com/are-people-lying-more-since-the-rise-of-social-media-and-smartphones-170609>

Also published in: Yahoo! News, The World Economic Forum, The Seattle Post-Intelligencer

- [5] Advertising Diversity Database (2020). <http://addatabase.org/>

Featured in Adweek: <https://www.adweek.com/agencies/oregons-school-of-journalism-researched-ad-agency-diversity/>

- [4] Markowitz, D. M. (2020). How to write better pet adoption ads. Retrieved January 6, 2020 from <https://theconversation.com/how-to-write-better-pet-adoption-ads-129291>

Also published in: Yahoo News, San Francisco Chronicle, The Baltimore Sun

- [3] Markowitz, D. M. (2019). Text analysis of thousands of grant abstracts shows that writing style matters. Retrieved January 31, 2019 from <https://theconversation.com/text-analysis-of-thousands-of-grant-abstracts-shows-that-writing-style-matters-108662>

Also published in: Science, San Francisco Chronicle, Inside Higher Ed

- [2] Markowitz, D.M. (2018). The lies we tell on dating apps to find love. Retrieved August 22, 2018 from <https://theconversation.com/the-lies-we-tell-on-dating-apps-to-find-love-101061>

Also published in: Business Insider, BBC World, and Vice. Research also reported by NPR (Planet Money).

Over 535,000 reads as of February 2020.

- [1] Markowitz, D. M., & Hancock, J. T. (2018). You don't know what you've got 'til it's gone. Retrieved January 1, 2018, from <http://behavioralscientist.org/dont-know-youve-got-til-gone/>

Also published in: Slate

**INTERNAL UNIVERSITY FUNDING AND AWARDS**

2022 – Dean's Research Grant, University of Oregon (\$10,000).

2021 – Center for Science Communication Research Grant, University of Oregon (\$3,000).

2021 – Petrone Research Grant, University of Oregon (\$4,200).

2020 – Center for Science Communication Research Grant, University of Oregon (\$3,000).

2019 – Dean's Research Grant, University of Oregon (\$3,000); Awarded with Nicole Dahmen.

2019 – Faculty Research Award, University of Oregon (\$5,500).

2018 – New Junior Faculty Research Award, University of Oregon (\$2,500).

2017 - IRiSS Dissertation Fellowship. Stanford University (\$10,000).

2016 - Computational Social Sciences Fellowship. Stanford University (\$5,000).

2016 - The Melville J. Jacoby Fund Fellowship. Department of Communication, Stanford University.

2015 - The Glass Family Fellowship. Department of Communication, Cornell University.

2014 - The Anson Rowe Promising Graduate Student Award. Department of Communication, Cornell University.

2014 - Cornell University Research Fellowship.

### TEACHING

#### **Michigan State University**

COM860: Persuasion (Enrollment: 13 students)

#### **University of Oregon**

J213: Fact or Fiction (Enrollment: ~60-150 students)

J424H Lying in Everyday Life -- Honors Special Topics in Media Theory and Research (Enrollment: 21 students)

J460/560: Brand Insights with Data (Enrollment: 16 students/term)

In 2018-2019, over 20 students from this course had projects accepted to the University of Oregon Undergraduate Research Symposium.

J460/560: Psychology of Technology (Enrollment: 66 students)

J495: Insights with Data (Enrollment: 14 students)

J610: History and Theory of New Media (Enrollment: 14 students)

J642: Quantitative Research Methods (Enrollment: 8 students)

#### **Stanford University**

COMM. 106/206: Communication Research Methods (Instructor of Record; Enrollment: 61 students)

### RECENT PUBLIC LECTURES, COLLOQUIA, AND SPEAKING

Guest speaker, Critical Care Grand Rounds, Mount Sinai Health System (Winter 2023)

Guest speaker, Stanford University School of Medicine, Stanford University (Fall 2022)

Colloquium speaker, Department of Psychology and Neuroscience, University of Colorado Boulder (Winter 2022)

Colloquium speaker, Department of Psychological and Brain Sciences, University of Massachusetts Amherst (Fall 2021)

Colloquium speaker, Department of Communication, Vrije Universiteit Amsterdam (Spring 2021)

Colloquium speaker, Department of Communication, The Ohio State University (Spring 2021)

Invited Speaker, Behind the Screens at University of California, Long Beach (Fall 2019)

Duck Days, University of Oregon (Fall 2018)

Fall Media Day, University of Oregon (Fall 2018)

SELECT MEDIA COVERAGE AND CONTRIBUTIONS

Contributor, *Psychology Today* (April 2022 – present): <https://www.psychologytoday.com/us/blog/outliers>

Contributor, *Forbes* (April 2020 – present): <https://www.forbes.com/sites/davidmarkowitz/>

Contributing Editor, *Arithmetic of Compassion* (June 2020 – present):  
<https://www.arithmeticofcompassion.org/about>

2022

Fox46 Charlotte (Queen City News): <https://www.fox46.com/news/national-news/new-research-reveals-gender-and-race-bias-in-medical-care/>

Ernst & Young: [https://www.ey.com/en\\_sa/digital/metaverse-could-creating-a-virtual-world-build-a-more-sustainable-one](https://www.ey.com/en_sa/digital/metaverse-could-creating-a-virtual-world-build-a-more-sustainable-one)

Neiman Lab: <https://www.niemanlab.org/2022/05/when-political-reporters-get-training-on-science-issues-they-improve-the-sourcing-in-their-science-related-stories-months-later/>

2021

The New York Times: <https://www.nytimes.com/2021/04/09/science/science-jargon-caves.html>

The Athletic: <https://theathletic.com/2510834/2021/04/11/2021-masters-augusta-national-no-cell-phone-policy/>

2020

Adweek: <https://www.adweek.com/agencies/oregons-school-of-journalism-researched-ad-agency-diversity/>

2019

Daily Forty-Niner: <https://daily49er.com/artslife/2019/11/14/relationships-in-the-new-era-avoiding-false-advertising/>

Science: <https://www.sciencemag.org/careers/2019/05/scientists-grant-writing-styles-vary-gender-can-lead-bias>

The Wharton School: <http://knowledge.wharton.upenn.edu/article/factual-warm-fuzzy-choosing-right-words-matters/>

Century Lives Podcast – Stanford Center for Longevity: <https://blubrry.com/centurylives/41401917/pizza-profiles-and-the-hyperpersonal-model-with-dave-markowitz>

2018

Now This: <https://nowthisnews.com/videos/future/how-to-limit-smartphone-obsession>

Forbes: <https://www.forbes.com/sites/andreamorris/2018/11/30/stanford-scientists-use-virtual-reality-to-help-save-the-actual-world/#1c8ac36863d7>

Planet Money podcast: <https://www.npr.org/sections/money/2018/09/11/646735351/the-liars-of-romance>

CNET: <https://www.cnet.com/news/your-phone-really-does-make-you-feel-good-study-says/>

Stanford News: (1) <https://news.stanford.edu/2018/04/30/big-little-lies-mobile-dating/>,  
(2) <https://news.stanford.edu/2018/11/30/virtual-reality-aids-environmental-education/>

San Jose Mercury News: <https://www.mercurynews.com/2018/05/04/people-are-more-honest-on-tinder-than-you-may-think-study-says/>

2017

XRDS: <http://xrds.acm.org/article.cfm?aid=3155163>

2016

New Scientist: <https://www.newscientist.com/article/2087118-do-you-have-a-secret-the-way-you-write-emails-may-give-it-away/>

2015

Science: <http://news.sciencemag.org/scientific-community/2015/11/can-vocabulary-deceit-reveal-fraudulent-studies>

Stanford News: <http://news.stanford.edu/news/2015/november/fraud-science-papers-111615.html>

2014

Nature: <http://www.nature.com/news/fraud-found-by-reading-between-the-lines-1.15859>

New Scientist: <http://www.newscientist.com/article/dn26127-use-of-language-of-deceit-betrays-scientific-fraud.html>

Pacific Standard Magazine: <http://www.psmag.com/navigation/books-and-culture/science-papers-journals-publishing-diederik-stapel-linguistic-analysis-reveals-research-fraud-89621/>

PROFESSIONAL EXPERIENCE

Account Associate, News America Marketing (2010-2012)

CURRENT PROFESSIONAL ACTIVITIES AND SERVICE

Assessment Director, School of Journalism and Communication, University of Oregon (2021 – present)

Member of the Faculty Research Awards Committee, University of Oregon (2021 – present)

Member of the PhD Advisory Committee, School of Journalism and Communication, University of Oregon (2020 – 2021)

Member of the Dean's Advisory Council, School of Journalism and Communication, University of Oregon (2019 – 2021)

Co-advisor of the Social Media Club, School of Journalism and Communication, University of Oregon (2018 – present)

Member of the Experience Hub and Social Media Lab planning committees, University of Oregon (AY 2019)

Member of the School of Journalism and Communication Research Presentation Series Committee, University of Oregon (2019 – present)

Directed effort to install SONA participant pool at the School of Journalism and Communication, University of Oregon (2018 – present)

Co-Organizer of Decepticon: An International and Interdisciplinary Conference on Deceptive Behavior (August 2017)

Scientific Committee, Decepticon 2022.

***Doctoral Committee Member Advising***

Nermine Aboulez (School of Journalism and Communication, University of Oregon)

Jessica Canfield (Lundquist College of Business, University of Oregon)

Karikarn Chansiri (School of Journalism and Communication, University of Oregon)

Hee Jung Cho (Department of Communication, Michigan State University)

Sarah Dimakis (Department of Psychology, University of Oregon)

Theodore Harrison (School of Journalism and Communication, University of Oregon)

Elim Hernandez (School of Journalism and Communication, University of Oregon)

Samantha Lorenzo (School of Journalism and Communication, University of Oregon)

Emmanuel Maduneme (School of Journalism and Communication, University of Oregon)

Nii Mahliaire (School of Journalism and Communication, University of Oregon)

YoungEun Moon (School of Journalism and Communication, University of Oregon)

Meg Siritzky (Department of Psychology, University of Oregon)

Irina Toland (Department of Political Science, University of Oregon)

Vinita Vader (Department of Psychology, University of Oregon)

Tingyu Zou (School of Journalism and Communication, University of Oregon)

***Master's Thesis Committee Member Advising***

McKenna Boen (School of Journalism and Communication, University of Oregon)  
Gregory Macchia (School of Journalism and Communication, University of Oregon)  
Shengying Mei (Department of Asian Studies, University of Oregon)  
SeoYeon Park (School of Journalism and Communication, University of Oregon)

***Undergraduate Honors Thesis Committee Member Advising***

Audrey Adams (School of Journalism and Communication, University of Oregon)  
Isabella Cao (School of Journalism and Communication; Clark Honors College, University of Oregon)  
Lukas Hanson (School of Journalism and Communication; Clark Honors College, University of Oregon)  
Britnee Spelce-Will (School of Journalism and Communication, University of Oregon)

***Current or former member of:***

Academy of Management (AoM)  
Association for Psychological Science (APS)  
International Communication Association (ICA)  
National Communication Association (NCA)  
Society for Personality and Social Psychology (SPSP)  
Society for Text and Discourse (ST&D)

***Ad hoc reviewer for:***

*American Psychologist*, 2023.  
*Annals of the International Communication Association*, 2022.  
*Center for Science Communication Research*, 2020, 2021.  
*Communication Monographs*, 2020, 2021.  
*Communication Research*, 2018, 2019, 2020, 2022, 2023.  
*Communication Studies*, 2019, 2020, 2021, 2022, 2023.  
*Comprehensive Results in Social Psychology*, 2022.  
*Computational Communication Research*, 2018, 2020.  
*Computer Supported Cooperative Work (CSCW)*, recurring.  
*Computers in Human Behavior*, 2020.  
*Current Directions in Psychological Science*, 2021.  
*Decision*, 2020.  
*Discourse Processes*, 2021, 2023.  
*Environmental Communication*, 2016.  
*Frontiers in Psychology*, 2022.  
*Group Processes & Intergroup Relations*, 2021.  
*Hawaii International Conference on System Sciences (HICSS)*, recurring.  
*Human Communication Research*, 2013, 2020, 2021, 2022, 2023.  
*Information, Communication and Society*, 2019.  
*International AAAI Conference on Web and Social Media (ICWSM)*, recurring.  
*International Communication Association*, recurring.  
*International Conference on Deceptive Behavior*, recurring.  
*Israel Science Foundation*, 2019.  
*Journal of Communication*, 2018, 2019, 2020, 2021, 2022.  
*Journal of Computer-Mediated Communication*, 2018, 2019, 2020, 2022, 2023.  
*Journal of Experimental Psychology: General*, 2019.  
*Journal of Language and Social Psychology*, 2019, 2020, 2021, 2022, 2023.  
*Journal of Social and Personal Relationships*, 2017.

*Journalism & Mass Communication Quarterly*, 2018.  
*Legal and Criminological Psychology*, 2021.  
*Media Psychology*, 2018, 2022.  
*National Communication Association*, recurring.  
*Nature Communications*, 2023.  
*New Media & Society*, 2018.  
*Newspaper Research Journal*, 2019.  
*Organizational Behavior and Human Decision Processes*, 2018.  
*Personality and Social Psychology Bulletin*, 2023.  
*PNAS Nexus*, 2021.  
*Political Communication*, 2020.  
*Political Psychology*, 2016.  
*Proceedings of the National Academy of Sciences*, 2020.  
*Psychological Science*, 2020.  
*Psychology, Crime & Law*, 2021.  
*Psychology of Language and Communication*, 2022, 2023.  
*Scientometrics*, 2019, 2020.  
*Social Media & Society*, 2019.  
*Social Psychological and Personality Science*, 2022.  
*Technology, Mind, and Behavior*, 2022.  
*Virtual Reality*, 2018.  
*Visual Communication Quarterly*, 2018.

### **Editorial and Advisory Work**

Editorial Board Member, *Communication Studies* (October 2020 – present)  
Editorial Board Member, *Frontiers in Psychology: Personality and Social Psychology* (July 2021 – May 2023)  
Editorial Board Member, *Frontiers in Psychology: Media Psychology* (June 2022 – present)  
Editorial Board Member, *Journal of Communication* (September 2020 – present)  
Editorial Board Member, *Journal of Language and Social Psychology* (February 2020 – present)  
Managing Editor for Social and New Media, *Journal of Language and Social Psychology* (January 2021 – present)  
  
Assessor, *International Fact-checking Network* (August 2023 – present)  
Advisory Board Member, *Psychology of Language and Communication* (January 2021 – present)  
Advisory Board Member, Department of Communication, Cornell University (March 2021 – present)

### TOOLS

commPAIR: Understanding yourself and others through big text data. <http://www.commpair.io/>  
PassivePy: A tool to automatically detect passive voice from big text data. <https://tinyurl.com/2p8whuys>

### ACADEMIC REFERENCES

Jeff Hancock      Jeremy Bailenson      Byron Reeves      Jamie Pennebaker  
hancockj@stanford.edu      bailenso@stanford.edu      reeves@stanford.edu      pennebaker@utexas.edu